

Step 18:

Mock Interview Assessment

It is time to do a mock interview several times and assess yourself for readiness. We recommend that you and your interview partner both fill out the assessment to compare results.

Role play the four (A-D) interview steps with your Interview Success Form.

SKILL	PAGE #
A The Hello: first handshake, eye contact, comfortable smile and tone, offer copies of your resume	
B The Interview Questions: answer all the toughest ones	
C Asking 2-3 job related questions and ending with a turn-around question	
D Close with a compliment and asking for the next interview or job	

Activity Alert!

Practice the Interview
(13 times creates a habit)



	Below Average 1 pt.	Average 3 pt.	Above Average 5 pt.		Below Average 1 pt.	Average 3 pt.	Above Average 5 pt.
Quality of the hello aspects	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Asked good questions	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Offered copies of the resume	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Demonstrated interest or enthusiasm	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Comfortable speaking tone and demeanor	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Able to maintain poise and smiling	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Clear & concise answers	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Thanked them for their time	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Believable "worth paying for" answers	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Asked for the next step or the job	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Ending tough questions with a question	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	TOTAL POINTS:	<hr/>		

Using the value for each given category, add up your score and find out if you're ready or need more practice:

POINTS

46 - 55: Ready to win!

37 - 45: More practice needed in low scoring areas

19 - 36: More practice overall is needed

Needing more practice is just another opportunity to be the best.

Remember that professionals do not merely train to compete - **they train to win!**